



Building AI for the next 5 billion

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AI is everywhere

Ordering
from e-
comm
platforms

amazon.com

Recommended

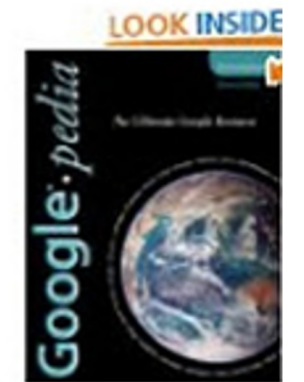
Amazon.com has new recommendations for you based on [items](#) you purchased us you own.



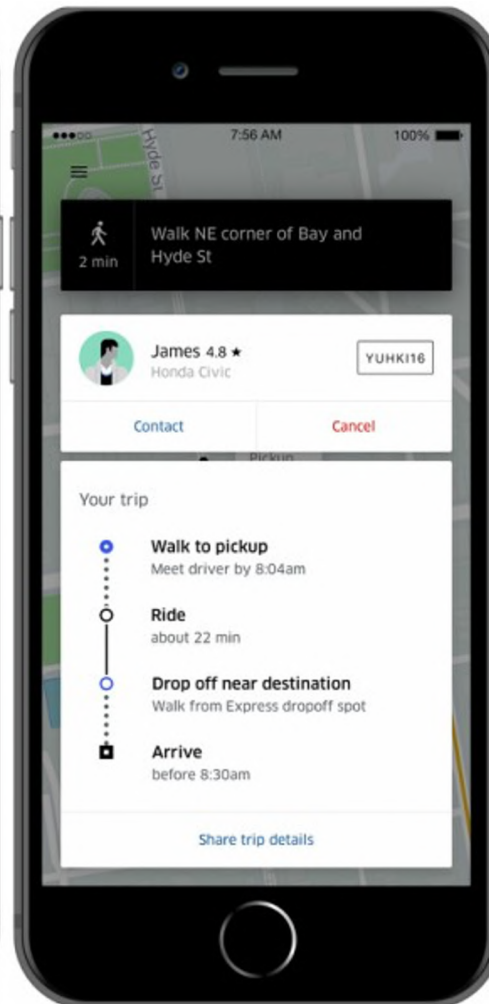
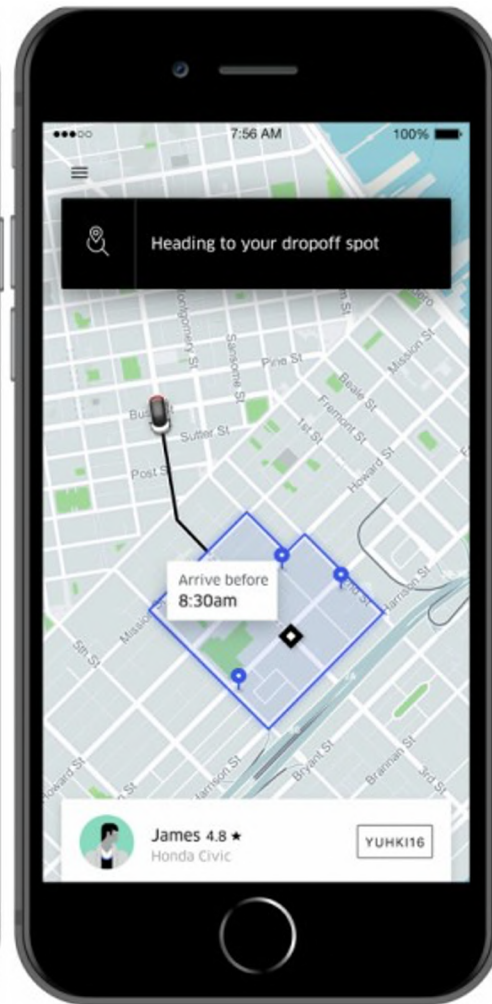
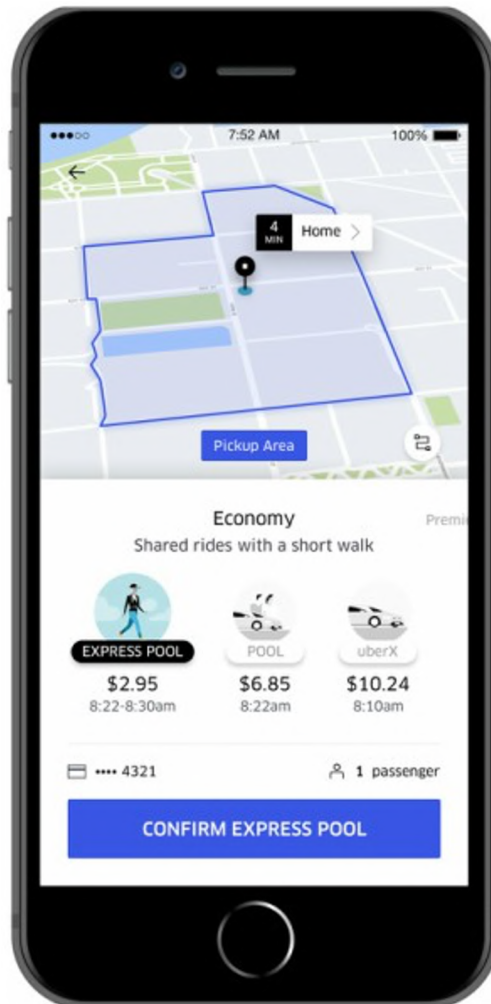
[Google Apps
Deciphered: Compute in
the Cloud to Streamline
Your Desktop](#)



[Google Apps
Administrator Guide: A
Private-Label Web
Workspace](#)

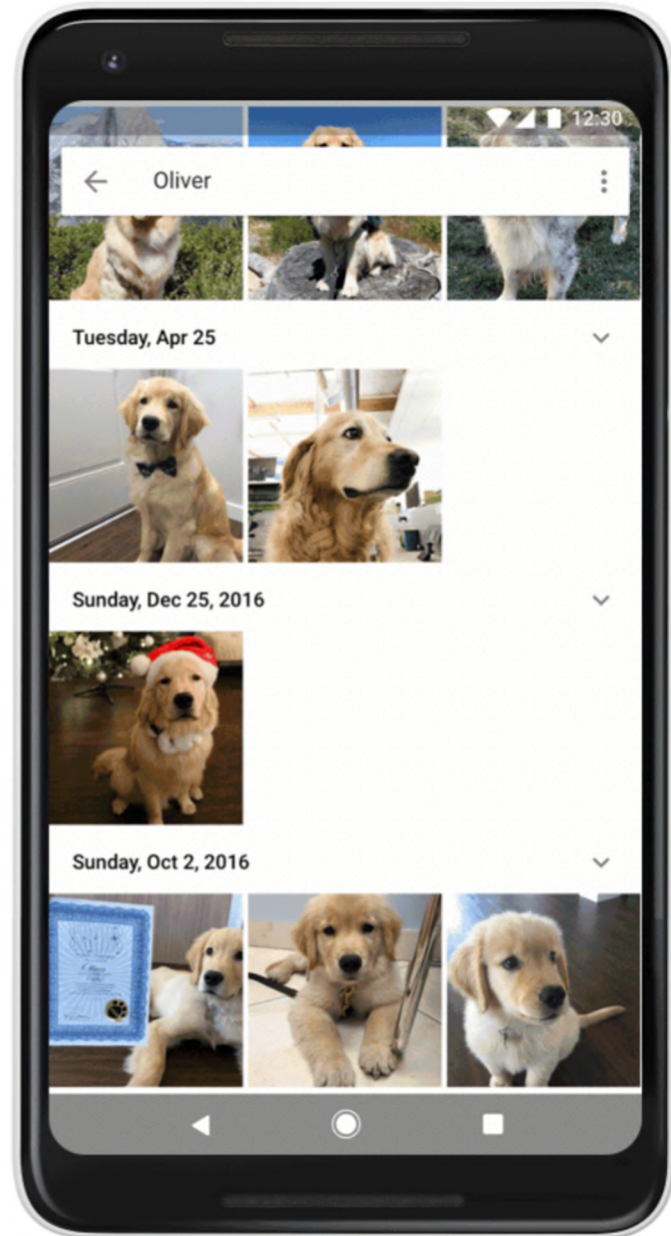


[Googlepedia: The
Ultimate Google
Resource \(3rd Edition\)](#)

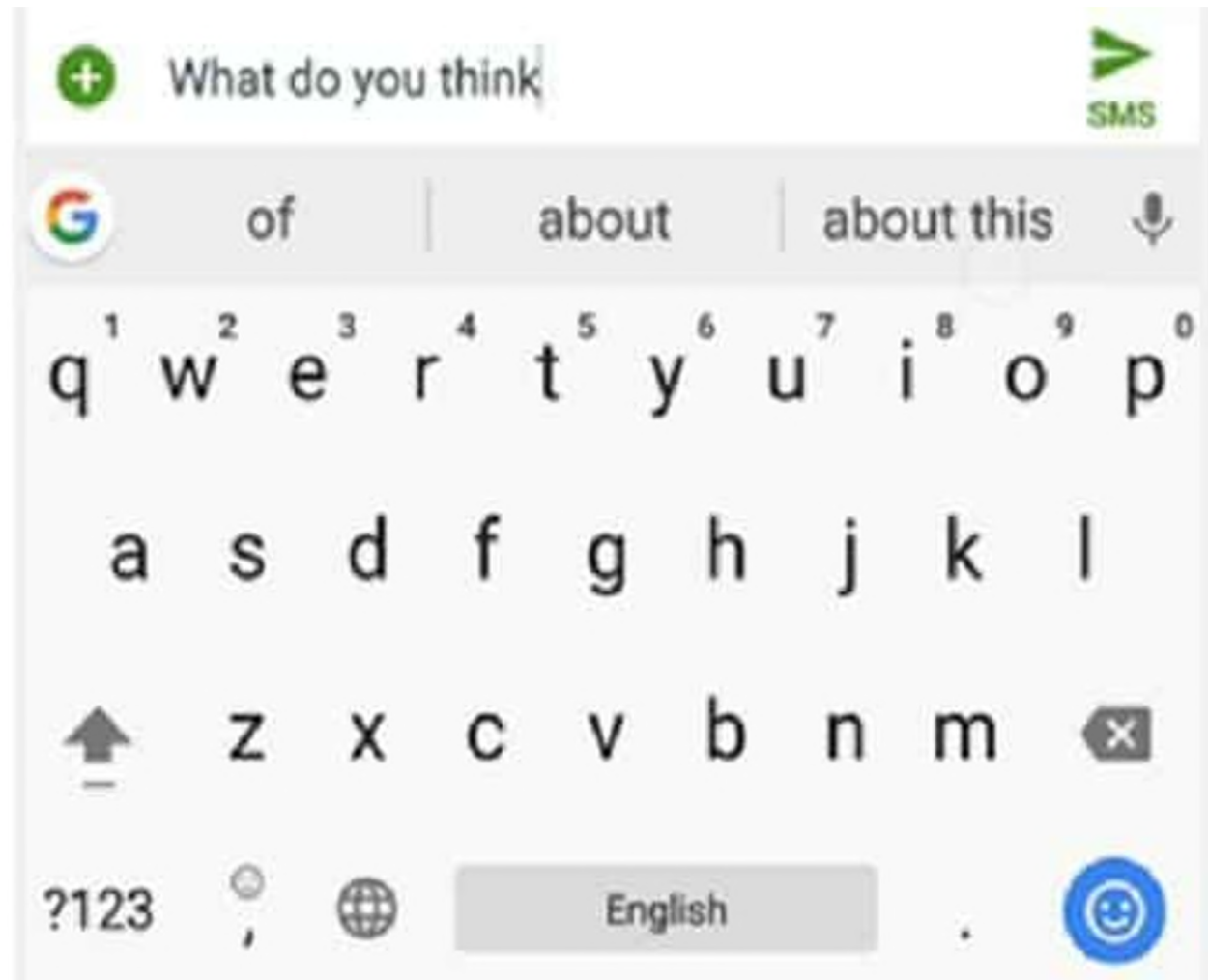



Riding a cab

Finding a person in your gallery



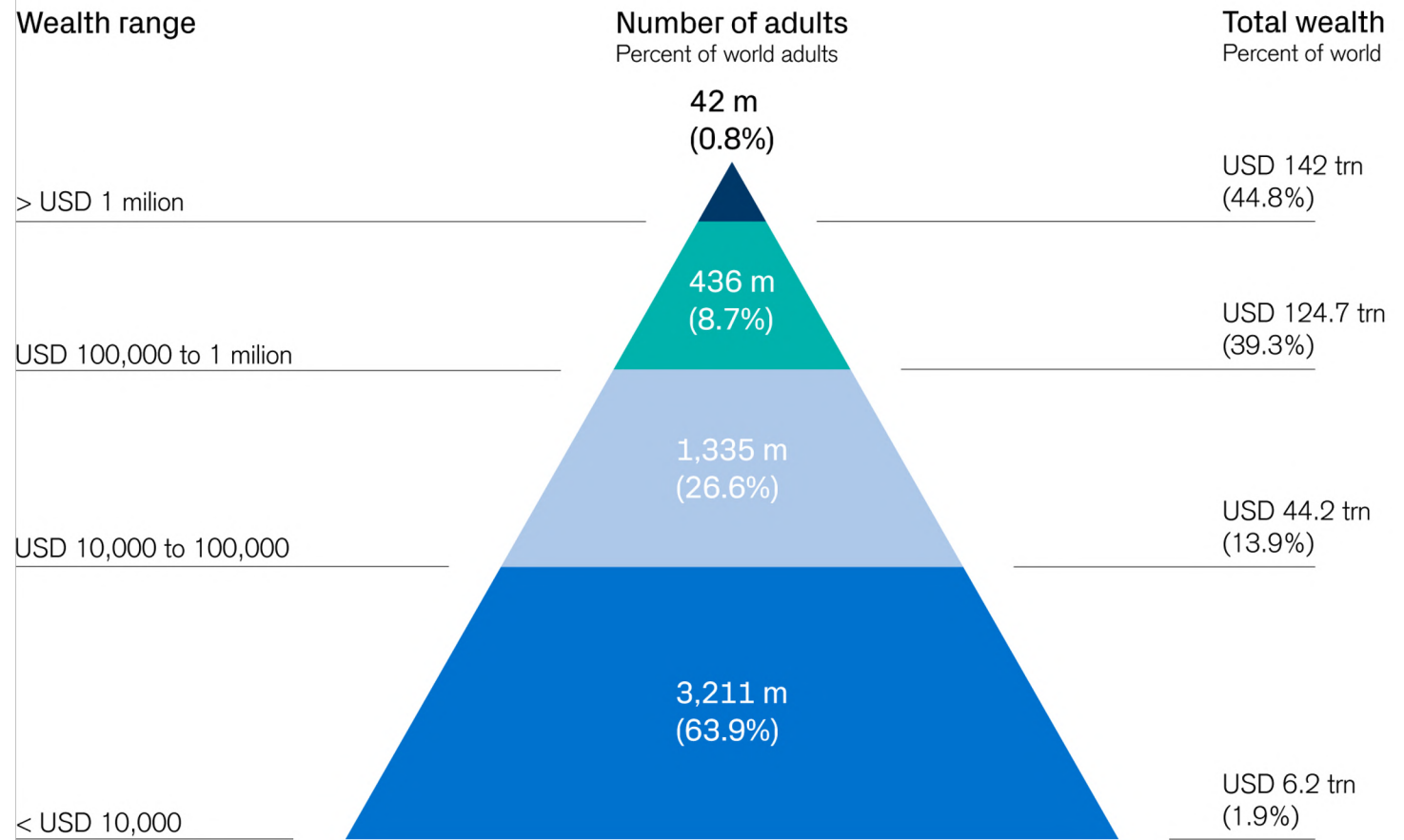
Typing a message





Is it, really?
Is it everywhere?

AI has reached only 2 out of 7 billion people on this planet



Source: James Davies, Rodrigo Lluberias and Anthony Shorrocks, Credit Suisse Global Wealth Databook 2018

Why?

- High paying job
- Consumers pay for it (clicks, rides, orders etc)



The rest of the world's problems are not directly being addressed by AI



Most cotton farmers lose 30% of crop to pests



Building AI



Farmers consuming AI



Delivering impact

Challenges in Pest Management



Lack of access to timely and accurate agricultural practices



Ineffective extension services



Retailer influence on information



Pest traps



Scientific approach to pest management

- ETL (Economic threshold limit): Level of pest population that can be tolerated
- ETL needs to be monitored actively for each pest
- Control measures need to be taken when ETL is reached
 - Control measures before ETL crossing can be harmful
 - Control measures long after ETL crossing can lead to significant yield loss
- Human monitoring of ETL is impractical
 - Requires training; difficult to practice; generally ignored by farmers

Our solution

- Empty pest trap on a paper
- Click image, upload to app
- AI detects and counts pest, compares it to ETL, and gives pesticide recommendation

Most cotton farmers lose 30% of crop to pests



Building AI



Farmers consuming AI



Delivering impact

Building AI

1. Data availability



Lack of data



Data collection is time consuming, ops heavy

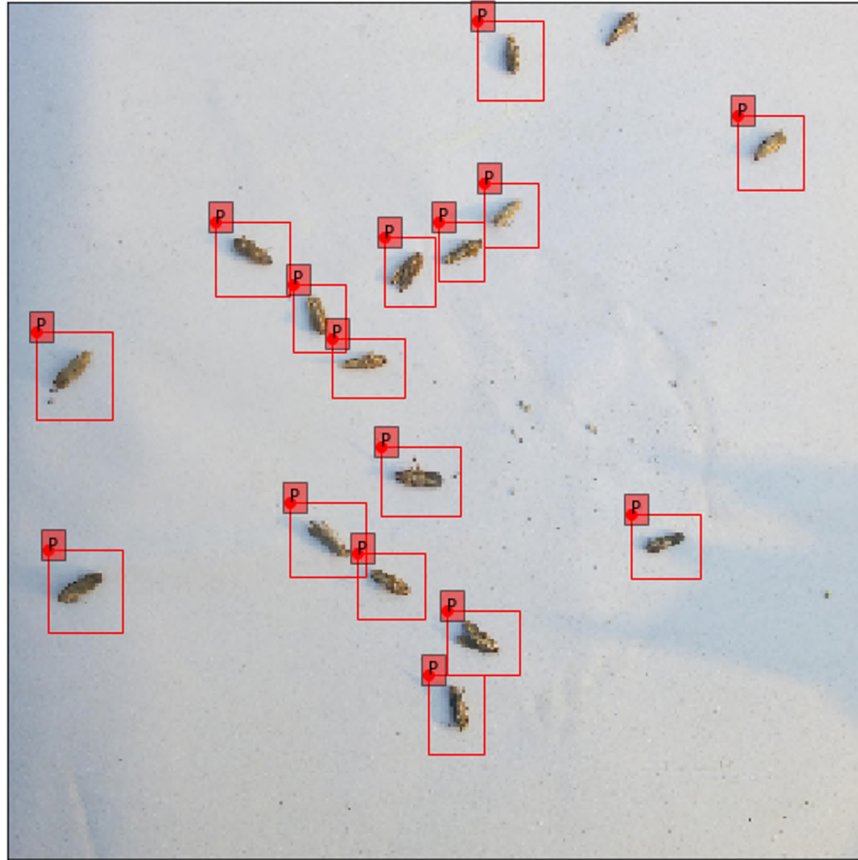
Building AI

2. Data quality

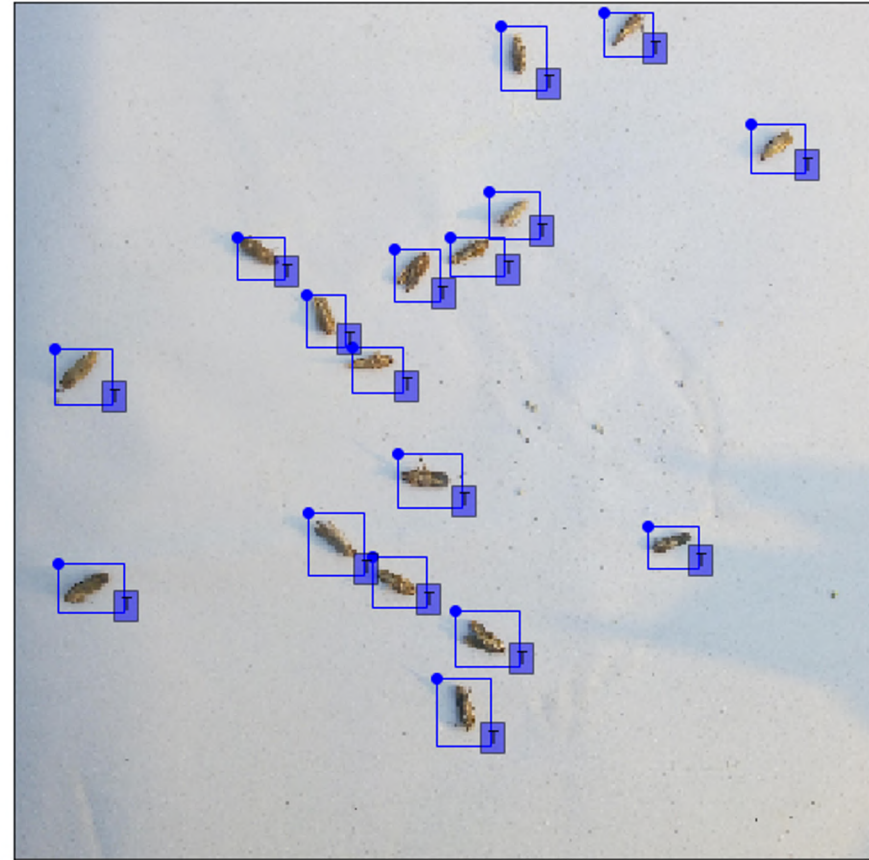


Building AI

3. Annotation



Human expert



AI

Most cotton farmers lose 30% of crop to pests



Building AI



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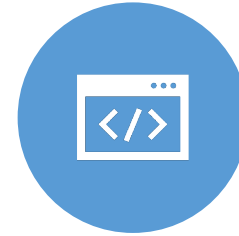
MEDIUM OF REACH
(SMARTPHONES/
SMS/ COMMUNITY)



INTERNET
CONNECTIVITY (AI
ON EDGE)



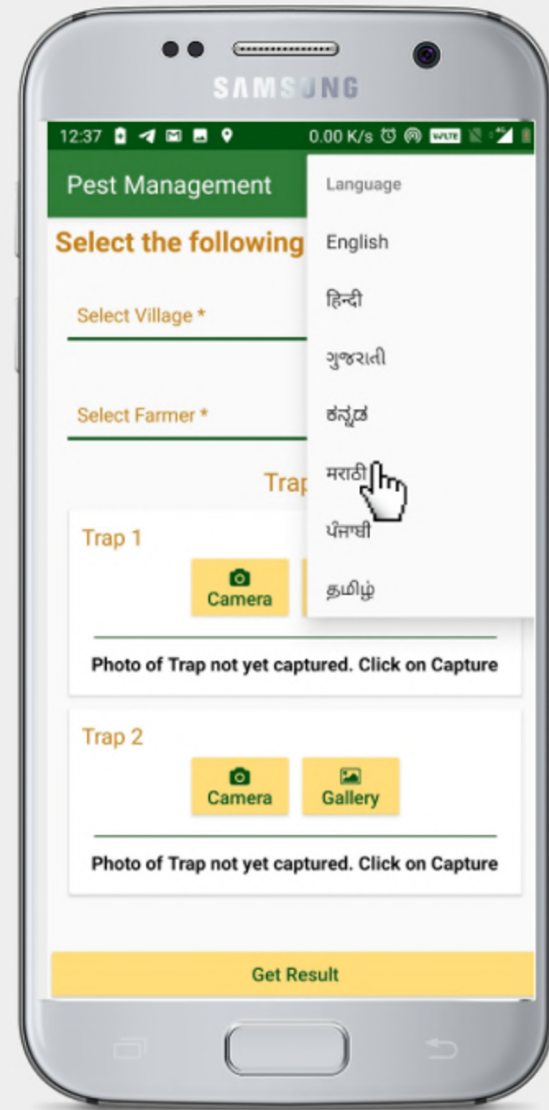
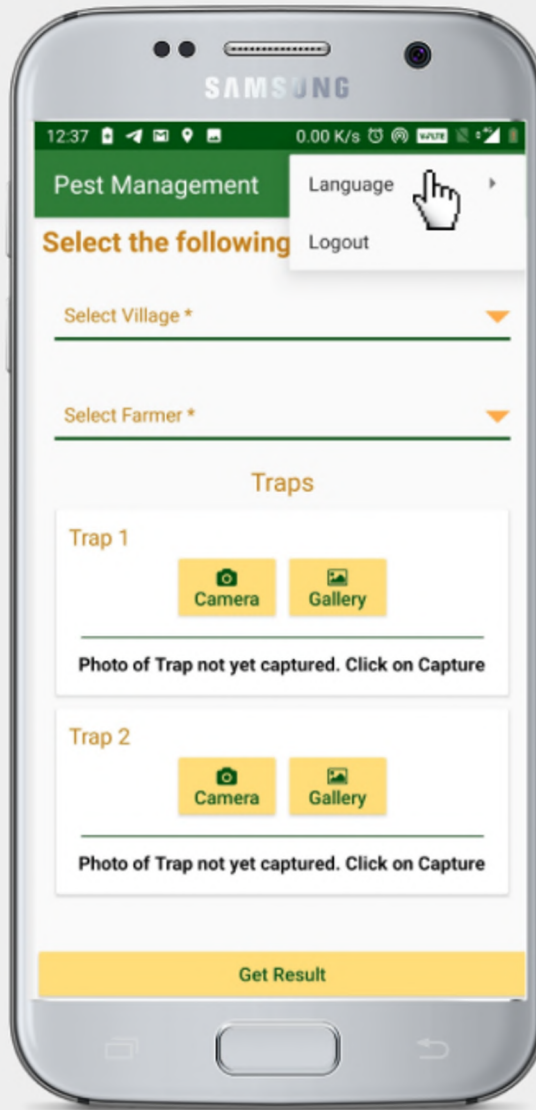
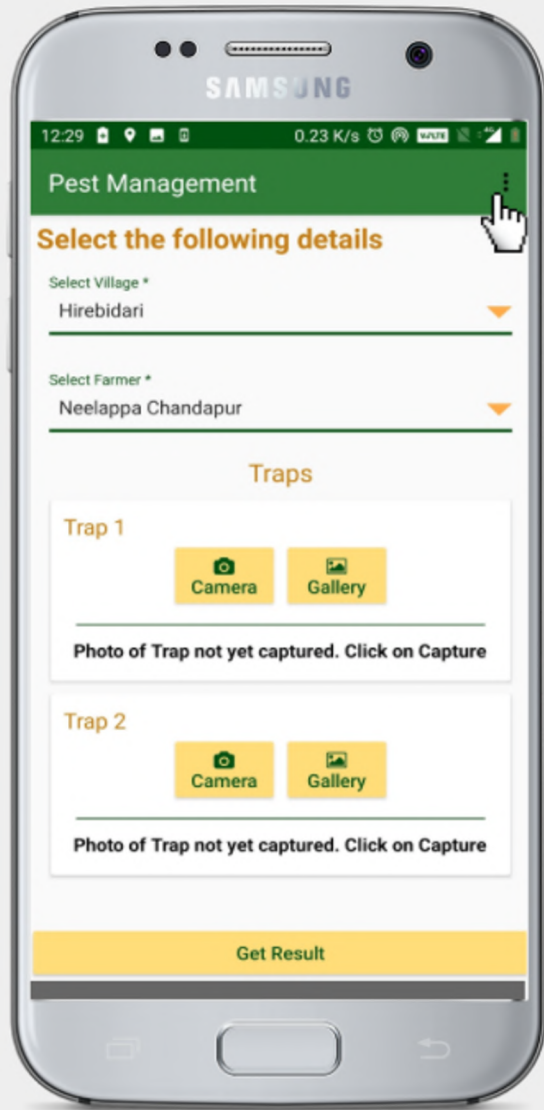
LANGUAGE
(TRANSLATION AI,
SPEECH AI)



DIGITAL LITERACY
(UI DESIGNS)



TRUST



Most cotton farmers lose 30% of crop to pests



Building AI



Farmers consuming AI



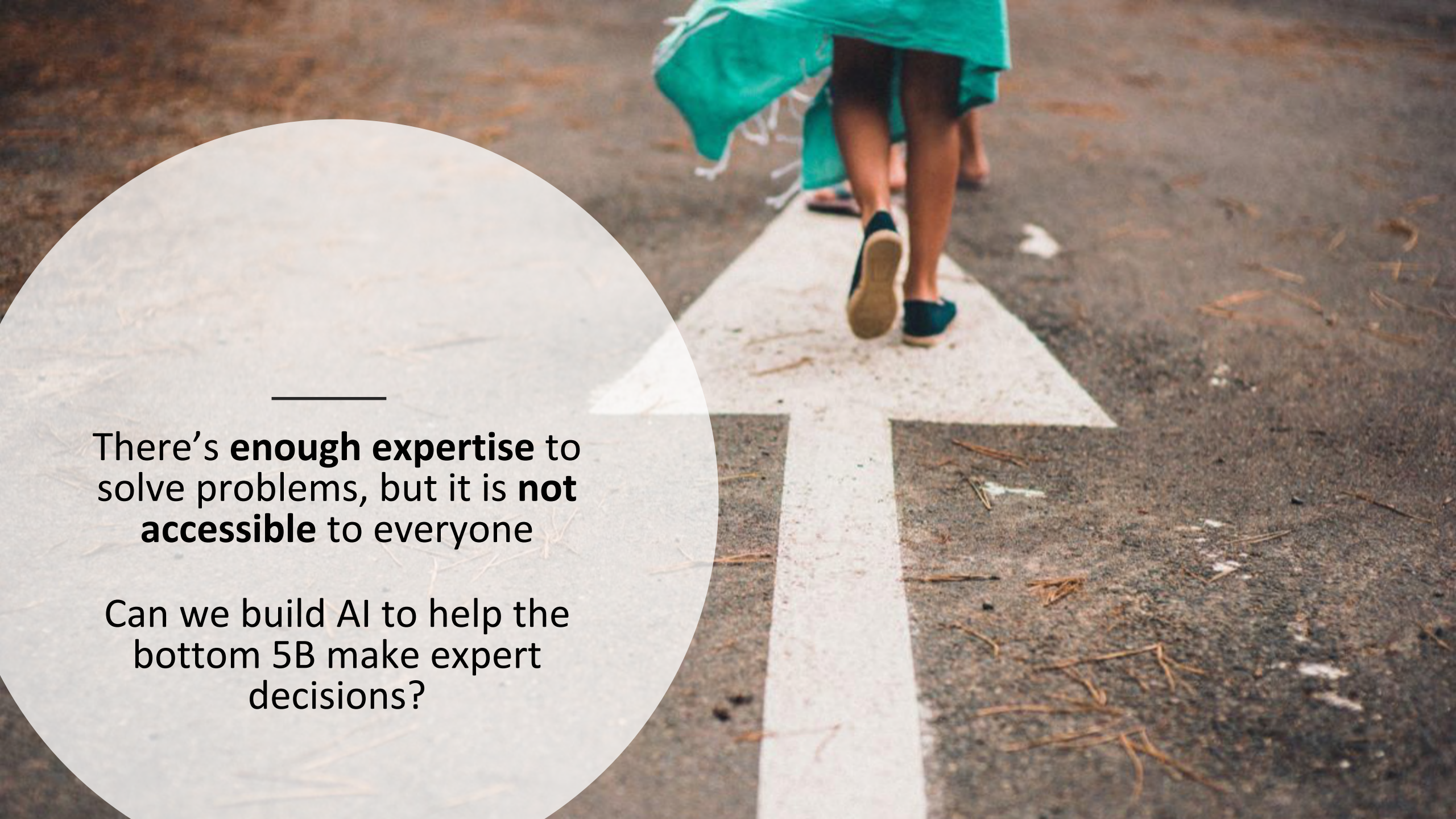
Delivering impact

Making an impact

- Risk of error: tradeoffs

If we recommend x% less or more quantity than what is needed, how would it impact crop loss?

- Measuring impact takes time

A person wearing a teal dress and dark shoes is walking away from the camera on a paved path. A large white arrow is painted on the path, pointing in the same direction as the person. The background is a blurred asphalt surface with some dry leaves.

There's **enough expertise** to solve problems, but it is **not accessible** to everyone

Can we build AI to help the bottom 5B make expert decisions?